Commissioner of Insurance

Comparison of Budgeted to Total Recommended

| Means of Financing & Table of Organization | Existing Oper Budget as of 12/02/03 | Recommended FY 2004-2005 | Total Recommended Over/ Under EOB |
|--|---|-----------------------------|--------------------------------------|
| General Fund (Direct) | \$0 | \$0 | \$0 |
| Total Interagency Transfers | 0 | 0 | 0 |
| Fees and Self-generated Revenues | 23,252,161 | 24,998,510 | 1,746,349 |
| Statutory Dedications | 898,870 | 991,720 | 92,850 |
| Interim Emergency Board | 0 | 0 | 0 |
| Federal Funds | 223,186 | 209,436 | (13,750) |
| Total | \$24,374,217 | \$26,199,666 | \$1,825,449 |
| T. O. | 273 | 273 | 0 |





Commissioner of Insurance

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| Statutory Dedications | 898,870 | 991,720 | 92,850 |
| Interim Emergency Board | 0 | 0 | 0 |
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| Total | \$24,374,217 | \$26,199,666 | \$1,825,449 |
| T. O. | 273 | 273 | 0 |

Administrative

The mission of the Administrative/Fiscal Program is to provide through revenue, fiscal and human resources management, information systems technology, supplies and equipment, physical plant, etc. the necessary support for those divisions with regulatory responsibilities and to provide management oversight and regulatory coordination for the entire department.

Comparison of Budgeted to Total Recommended

| Means of Financing & Table of Organization | Existing Oper Budget as of 12/02/03 | Recommended FY 2004-2005 | Total Recommended Over/ Under EOB |
|--|---|-----------------------------|--------------------------------------|
| General Fund (Direct) | \$0 | \$0 | \$0 |
| Total Interagency Transfers | 0 | 0 | 0 |
| Fees and Self-generated Revenues | 5,452,484 | 8,936,187 | 3,483,703 |
| Statutory Dedications | 30,000 | 30,000 | 0 |
| Interim Emergency Board | 0 | 0 | 0 |
| Federal Funds | 0 | 0 | 0 |
| Total | \$5,482,484 | \$8,966,187 | \$3,483,703 |
| T. O. | 67 | 67 | 0 |

Major Changes from Existing Operating Budget

| Justification | Funding Source | Amount |
|---|----------------------------------|-------------|
| Technical adjustment to correct the reporting of expenditures and budget for each | Fees and Self-generated Revenues | \$2,682,914 |
| program. | Total | \$2,682,914 |
| Capitol Park Security | Fees and Self-generated Revenues | (\$297,597) |
| | Total | (\$297,597) |
| Office of Information Technology Projects | Fees and Self-generated Revenues | \$663,958 |
| | Total | \$663,958 |



Performance Measures

| Objectives | Performance Indicators | Existing Performance Standards FY 2003-2004 | Performance at Executive Budget Level FY 2004-2005 | Executive Budget Over/Under EOB |
|--|---|--|---|--|
| Through the Office of the Commissioner, | | | | |
| to retain accreditation by the National | Percentage of accreditation by the National | | | |
| Association of Insurance Commissioners | Association of Insurance Commissioners | | | |
| (NAIC). | retained | 100% | 100% | 0% |
| Through the Internal Audit division, to | | | | |
| identify the adequacy or weakness of the | | | | |
| department's internal control processes | | | | |
| by performing scheduled internal audits, | | | | |
| and assuring that there are no repeat | | | | |
| findings in the legislative auditor's | Number of repeat findings in legislative | | | |
| annual report. | auditor's report | 0 | 0 | 0 |

Market Compliance

The mission of the Market Compliance Program is to promote a financially sound, consumer-responsive insurance industry in the state through fair, consistent enforcement of the state's laws, rules and regulations related to the business of insurance and to propose new laws as necessary.

Comparison of Budgeted to Total Recommended

| Means of Financing & Table of Organization | Existing Oper Budget as of 12/02/03 | Recommended FY 2004-2005 | Total Recommended Over/ Under EOB |
|--|---|-----------------------------|--------------------------------------|
| General Fund (Direct) | \$0 | \$0 | \$0 |
| Total Interagency Transfers | 0 | 0 | 0 |
| Fees and Self-generated Revenues | 17,799,677 | 16,062,323 | (1,737,354) |
| Statutory Dedications | 868,870 | 961,720 | 92,850 |
| Interim Emergency Board | 0 | 0 | 0 |
| Federal Funds | 223,186 | 209,436 | (13,750) |
| Total | \$18,891,733 | \$17,233,479 | (\$1,658,254) |
| T. O. | 206 | 206 | 0 |

Major Changes from Existing Operating Budget

| Justification | Funding Source | Amount |
|--|-------------------------------------|---------------|
| Technical adjustment to correct the reporting of expenditures and budget for each | Fees and Self-generated Revenues | (\$2,727,731) |
| program. | Administrative Fund-Department of | |
| | Insurance | \$44,817 |
| | Total | (\$2,682,914) |
| Provides funding for operational expenses for the department to perform examinations | Fees and Self-generated Revenues | \$750,788 |
| of domestic companies within the statutory requirements at least once every five years. | In surance Fraud Investigation Fund | \$94,532 |
| | Total | \$845,320 |
| Provides funding for the Market Conduct Section of the Department of Insurance (DOI) | Fees and Self-generated Revenues | \$200,000 |
| monitors the market activities of insurers to assure fair policy holder treatment in | | |
| accordance with Louisiana statutes, rules and regulations. | Total | \$200,000 |
| Increase Fees and Self-generated Revenue and decrease Statutory Dedications - | Fees and Self-generated Revenues | \$30,000 |
| Insurance Fraud Investigation Fund to correct the reporting of means of financing in the | Insurance Fraud Investigation Fund | (\$30,000) |
| program. | Total | \$0 |
| Increase Statutory Dedications - Insurance Fraud Investigation Fund and decrease | Federal Funds | (\$13,750) |
| Federal Funds to correct the reporting of means of financing in the program. | Insurance Fraud Investigation Fund | \$13,750 |
| | C | |
| | Total | \$0 |



Performance Measures

| | | Existing | Performance at | Executive |
|--|--|--------------|----------------|------------|
| | | Performance | Executive | Budget |
| | | Standards | Budget Level | Over/Under |
| Objectives | Performance Indicators | FY 2003-2004 | FY 2004-2005 | EOB |
| Through the Licensing Division of the | Number of new producer licenses issued | 15,500 | 18,000 | 2,500 |
| Office of Licensing and Compliance, to | Number of producer license renewals | | | |
| oversee the licensing of producers in the | processed | 33,800 | 30,000 | (3,800) |
| state and to work with the Information | | | | |
| Technology Division to effect a smooth transition to the e-commerce | N 1 C | | | |
| environment. | Number of company appointments processed | 325,000 | 415,000 | 90,000 |
| environment. | processed | 323,000 | 413,000 | 90,000 |
| Through the Company Licensing | Percentage of company filings and | | | |
| Division of the Office of Licensing and | applications processed during the fiscal | | | |
| Compliance, to review company | year in which they are received | 85% | 85% | 0% |
| applications and filings within an | Average number of days to review company | | | |
| average of 60 days. | filings and applications | 75 | 60 | (15) |
| Through the Consumer Affairs Division | Average number of days to investigate to | | | |
| in the Office of Licensing and | conclusion an L&A complaint | 75 | 60 | (15) |
| Compliance, to assist consumers by | conclusion an L&A complaint | 73 | 00 | (13) |
| investigating to conclusion, complaints | | | | |
| against Life and Annuity (L&A) insurers | Amount of claim payments/premium | | | |
| and producers. | refunds recovered for complainants | \$1,000,000 | \$1,000,000 | \$0 |
| | | | | |
| Through the Life and Annuity Contract/ | Average number of days to process L&A | 20 | 25 | (5) |
| Policy Forms Review Division in the Office of Licensing and Compliance, to | contract/policy forms | 30 | 25 | (5) |
| pre-approve or disapprove all contract/ | | | | |
| policy forms within an average of 25 | Percentage of L&A contract/policy forms | | | |
| days. | approved | 60% | 70% | 10% |
| | ** | | | |
| Through the Fraud Division in the Office | Percentage of initial claim fraud complaint | | | |
| of Legal Services, to reduce incidences | investigations completed within 10 working | 0.50/ | 0.50/ | 00/ |
| of insurance fraud in the state. | days | 85% | 85% | 0% |
| | Percentage of background checks | 0.50/ | 0.50/ | 00/ |
| | completed within 15 working days | 85% | 85% | 0% |
| Through the Office of Financial | Number of market conduct examinations | | | |
| Solvency, to monitor the financial | performed | 30 | 30 | 0 |
| soundness of regulated entities by | Percentage of market conduct examinations | | | |
| performing examinations (according to | performed as a result of complaints | 27% | 20% | (7)% |
| statutorily mandated schedules) and | Percentage of domestic companies | | | |
| financial analysis each fiscal year. | examined | 18% | 18% | 0% |
| | Percentage of domestic companies analyzed | | | |
| | - financial | 100% | 100% | 0% |
| | Percentage of companies other than | | | |
| | domestic companies analyzed - financial | 20% | 20% | 0% |
| | | | | |
| Through the Insurance Premium Tax and | Additional taxes and penalties assessed as a | 4. 50 | 41.50 | 00.00 |
| Surplus Lines Tax Division of the | result of audit (in \$millions) | \$1.50 | \$1.50 | \$0.00 |
| Financial Solvency, to initiate collection procedures on all insurance premium | | | | |
| taxes and related penalties owed the state | Percentage of surplus lines brokers | | | |
| for that fiscal year. | examined | 20% | 15% | (5)% |
| Tot that Hour your. | | 2070 | 13/0 | (3)/0 |
| Through the Consumer Affairs Division, | Number of days to conclude a P&C | | | |
| conclude investigations of Property and | complaint investigation | 90 | 80 | (10) |
| Casualty (P&C) related complaints | Amount of claim payments and/or premium | | | |
| within an average of 80 days. | refunds recovered for P&C complainants | \$2,700,000 | \$3,000,000 | \$300,000 |
| | | | | |



Performance Measures

| Objectives | Performance Indicators | Existing Performance Standards FY 2003-2004 | Performance at Executive Budget Level FY 2004-2005 | Executive Budget Over/Under EOB |
|--|--|--|---|--|
| Through the Forms Review Division of the Office of Property and Casualty | Average number of days to process P&C contract/policy forms | 45 | 30 | (15) |
| Insurance, to pre-approve or disapprove all contract forms for use by consumers. | Percentage of P&C contract/policy forms approved | 35% | 35% | 0% |
| Through the Quality Management Division of the Office of Health, to | Average number of days to investigate to conclude a consumer health complaint | 75 | 60 | (15) |
| investigate to conclusion consumer health insurance related complaints. | Amount of claim payments/premium refunds recovered for health coverage complainants | \$2,000,000 | \$2,000,000 | \$0 |
| Through the Contract/Policy Forms Review section of the Quality | Average number of days to process health contract/policy forms, advertising and rates | 30 | 30 | 0 |
| Management division of the Office of Health, to review health-related contract/ policy forms, advertising and rates, and approve or disapprove them per applicable laws, rules and regulations. | Percentage of health contract/policy forms, advertising and rates approved | 65% | 65% | 0% |
| Through the Health Quality Assurance Division, Medical Necessity Review | Number of MNROs to be examined per statutory schedule (desk examinations) | 15 | 66 | 51 |
| Organization (MNRO) Section in the Office of Health, to review the licensing and applications and filings (new and renewal) and perform statutory examination of MNRO's. | Number of MNROs examined | 15 | 66 | 51 |
| Through the Senior Health Insurance Information Program (SHIIP) to provide | Estimated savings to counseled senior health clients | \$1,000,000 | \$750,000 | (\$250,000) |
| services and information about insurance and related subjects (Medicare, for example) to senior citizens throughout the state. | Number of seniors receiving services (telephone, home-site, at fairs, group presentations, etc.) | 18,000 | 19,000 | 1,000 |
| Through the Office of Receivership, to bring to court-approved closure all estates of companies in receivership at the beginning of FY 2001 by the end of FY 2008, and to bring to court-approved closure within 5 years of their being placed in receivership all companies | Number of companies brought to final closure | 3 | 3 | 0 |
| newly placed in receivership after July 1, 2001. | Total recovery of assets from liquidated companies | \$20,300,000 | \$16,950,000 | (\$3,350,000) |



Discretionary and Non-discretionary Expenditures Total Recommended Fiscal Year 2004 – 2005

| Commissioner of Insurance | Description | General Fund | Total | т. о. |
|--|-------------------|--------------|--------------|-------|
| DISCRETIONARY | | | | |
| Discretionary/Non-Exempt | Administrative | \$0 | \$8,047,649 | 66 |
| = ==================================== | Market Compliance | 0 | 16,473,222 | 206 |
| | Total | \$0 | \$24,520,871 | 272 |
| TOTAL DISCRETIONARY | | \$0 | \$24,520,871 | 272 |
| NON-DISCRETIONARY | | | | |
| ND - Required by Constitution | Administrative | \$0 | \$63,507 | 1 |
| | Market Compliance | 0 | 42,338 | 0 |
| | Total | \$0 | \$105,845 | 1 |
| ND - Unavoidable Obligation | Administrative | \$0 | \$855,031 | 0 |
| | Market Compliance | 0 | 717,919 | 0 |
| | Total | \$0 | \$1,572,950 | 0 |
| TOTAL NON-DISCRETIONARY | | \$0 | \$1,678,795 | 1 |
| Grand Total | | \$0 | \$26,199,666 | 273 |

